

From: Greg G. Arakelian
To: Microsoft ATR
Date: 1/28/02 9:38pm
Subject: Microsoft Settlement

REQUIRE MICROSOFT TO PUBLISH ALL "FILE FORMATS" SPECIFICATIONS:

It is imperative that Microsoft release detailed technical "file format" specifications to the public.

We, the companies that compete with Microsoft, can do so, if we can build products which work well with the files people currently use (i.e. Microsoft Word documents, Microsoft Excel files, and so forth).

Microsoft should be required to publicly document **all** files used by **all** of their application.

If in fact, WordPerfect corporation had not published their file format specification many years ago, Microsoft Word would have had a much harder time gaining acceptance in the marketplace since WordPerfect files were the defacto standard file format. People may be willing to switch products, but they need to be able to take their data with them.

That is the **real** way Microsoft keeps people imprisoned.

Thanks for listening,

Greg